

BTU'S For You

A Seasonal Newsletter for
Customers of Four Seasons
Heating & Cooling

"No matter what season, prompt service is the reason to call Four Seasons."



Bill Carrico

President

Ky. H.V.A.C. Master Lic M00293

President's Corner

Hi Folks,

What a brutal winter we just had! It reminded me of my Air Force days while stationed in North Dakota, snow and very cold with below zero wind chills daily. It appears that this winter's temperatures were 10 degrees below average, but it sure seemed colder than that.

We have been receiving calls from some of our customers that are on **Kenergy** and have all electric homes, about their electric bill skyrocketing in cost this winter and wanting to know what they could do to reduce their heating bill cost. As reported in the local newspaper, customers were seeing electric bills as **high as \$1,000 to \$1,300 dollars** in January, with some homeowners seeing their electric bills higher than their house payments. The following are a couple of recommendations to help get those bills under control. **First**, determine what kind of electric heat you have. Is it just straight electric resistance strip heat without an outdoor **heat pump** unit to help control the cost? You may ask what is the difference? On an electric resistance strip heat system for every **one dollar's** worth of electricity you buy you get one dollar's worth of heat out of it. On an electric **heat pump system** for every dollar's worth of electricity you buy you get **three**

dollar's worth of heat out of it. So, if you don't have a heat pump system I would look at investing in at least a 16 SEER heat pump heating and cooling system. **Second**, if you have only electric strip heat or a heat pump and you want to save even more you might want to see if you have **Natural Gas** lines close to your home. One way you can tell is to check your neighbors houses and see if they have a natural gas meter beside their home or you could look at their roof and see if it has a natural gas vent. Many all electric homes were built during the energy crisis in the 1970s when natural gas was not available. Since that time the local gas company has added natural gas transmission lines to many areas of the city and county. If you are not sure if gas is available for your home check with us at Four Seasons and we will find out for you. If gas transmission lines are close to your home the local gas company will give you 100 feet of free main gas line extension and 100 feet of free yard gas line along with a gas meter beside your home.

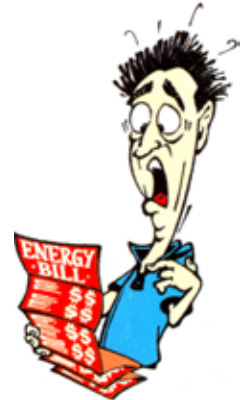
To convert your all electric heating system to a natural gas system we would change the indoor electric furnace to a gas furnace, run an in house gas line out to the gas meter and add a flue vent through the roof or basement wall plate. At the same time we would change the outdoor air conditioning unit to a high efficient cooling unit, resulting in additional savings on your electric bill in the summer. As an added

bonus **Atmos Energy** gas company is offering a **\$400.00 CASH REBATE** with the purchase of our **96% AFUE** high efficient gas furnace. Another reason to consider investing in a new heating and cooling system is that older systems use the old R-22 refrigerant. The government has mandated the complete phase out of production of R-22 refrigerant on January 1st, 2020, which is only one year and nine months away.

If you want to save on your utilities by investing in a new heating and cooling system this spring we are offering **0% APR FINANCING FOR 60 MONTHS** with low monthly

payments. The cash you will save on your utility bills could be applied to your low monthly payments. We also offer **ONE YEAR SAME AS CASH** as a shorter term financing option. If you have any questions about upgrading to a heat pump system from strip heat or you are interested in seeing if natural gas is available at your home just give us a **call at 270-926-2900** anytime and we will give you a free evaluation of your home heating and cooling needs.

Your Comfort Advisor,
Bill



Bill



We Want to Thank Our Valued Customers for Their Comments & Suggestions

"We called your company because we read numerous good reviews. Excellent customer service and installation and duct cleaning was professional and seamless. We have already recommended you to two family members. Thank you!" –**Jerry & Alicia Schwartz**

"Bill and the entire staff were amazing. Professional service and all questions answered. Everything worked around my schedule and I really appreciate that. I feel that I was quoted a very fair price and received a quality product. No more cold electric heat pump, we love our new gas furnace and our lower electricity bills, can't wait to see how well the A/C performs this summer and the cost savings that will be associated with the more efficient unit."

–**Dustin Burch, Maceo KY**

"The installers did a great job and very nice they are a great asset to your company" –**Karl Vance**

"I would like to tell you how pleased I am with my recent purchase of my new heating and air conditioning system, I would also like to thank you for sending me such a top notch team to install my system. I have never seen such a professional, well mannered, knowledgeable, cleanliness team, was way more than I expected, I am so pleased with their work I know they went well above the bar, you should be very proud of your team of men, Thanks again"

–**Brenda Hicks**

"Excellent service. As always, 4 Seasons went above and beyond our expectations". –**Deanna & Brian Honeycutt, Maceo KY**

"Arrived on time, worked as quietly as possible, answered all my questions, and did a great job cleaning up the area! Great job!" –**Ed & Pot Lopez**

"We can't compliment your employees enough. They were on time, knowledgeable, friendly & answered all of my many questions!" –**Jamie Cambron, Philpot KY**

Myra's Kitchen Corner

PINEAPPLE DELIGHT CAKE

CAKE:

2 Eggs

2 cups Sugar

2 cups All Purpose Flour

20 oz. Can Crushed Pineapple (with juice)

2 tsp Baking Soda

1 tsp Vanilla

½ cup Pecans or Walnuts

Mix all ingredients and pour in sheet pan (15 ½ x 10 ½ x 1) that is either greased or lined with parchment paper. Bake @ 350 degrees for 25-30 minutes.

ICING:

8 oz. cream cheese (softened)

½ cup Butter (softened)

1 ¾ cup Powdered Sugar

1 tsp Vanilla

½ cup Pecans or Walnuts

Let cake cool for about 5 minutes then mix icing ingredients well and spread over cake.

How Does Having My Central Air Conditioning System Serviced Help Me Save On My Electric Bill?

With the recent rise in electrical rates in our area, homeowners and businesses are looking for ways to cut their air conditioning electrical consumption cost. One inexpensive way to cut those utility bills is to have your central air conditioning system serviced by Four Seasons Heating & Cooling. The cost of having your central air serviced can more than be paid for by the savings in electricity as a result of your air conditioning system running more efficiently.

When an outdoor air conditioning condensing unit coil gets dirty from normal use, the dirt in the coil blocks the air flow going across that coil. This in turn causes the outdoor unit to run with a much higher refrigerant pressure resulting in more current draw by the compressor. The higher the current draw on your compressor, the higher your electric bill will be at the end of the month. In addition, the dirty condenser is not producing the correct amount of cooling needed by your system, which results in longer run periods and a higher electric bill.

Another reason for your air conditioner using more electricity is that the system refrigerant charge is low due to a small refrigerant leak. The unit must run longer cycles in order to try and maintain your cooling needs, resulting in unnecessary use of electricity. Even a system that is only one or two pounds low on refrigerant can make a difference at the end of the month on your electric bill.

Very dirty or stopped up system filters can also increase your electric bill. Dirty filters reduce the system air flow across the indoor evaporator coil, which in turn reduces the amount of cool air the coil is delivering to your home, resulting in higher cooling cost. Very dirty or stopped up filters can also damage your outdoor compressor. Because of the reduced air flow across your indoor evaporator coil, not all of the liquid refrigerant is converted to vapor refrigerant, which in turn ends up back in your compressor. This liquid refrigerant then washes off the oil on your compressor bearings, which reduces the life of the compressor, the most expensive component in your air conditioning system.

To ensure your central air conditioning system is operating at its peak performance, give Four Seasons a call today to schedule a tune up. Our professional service technicians can clean and check your system allowing you to save on your electric bills and help prevent any breakdowns during the hot and sultry cooling season ahead.

Call 270-926-2900 today!



4 SEASONS HEATING & COOLING

1722 Triplett St.
Owensboro, KY 42303

270-926-2900
4-Seasons.us



CLIP COUPON and SAVE

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DUCT CLEANING WHEN YOU
PURCHASE A NEW HEATING &
COOLING SYSTEM!

4 SEASONS
HEATING & COOLING, INC.

- ★ Help Relieve Allergy Symptoms Caused by Pollen and Dust in Your Duct System
- ★ Reduce Hazardous Bacteria Recirculation
- ★ Remove Dust Mites and Reduce Odors
- ★ Provide a Healthier In-Home Environment

To have your air ducts professionally cleaned allow \$48.00 per supply register and return grill (8 register minimum). A \$1.25 per mile travel charge applies outside a three mile radius of Owensboro.

Call **270-926-2900** today to schedule an appointment.
See our duct cleaning process at
4-Seasons.us under Products and Services.

OFFER EXPIRES SEPT. 30, 2018



“That should clear the rug.”